

sposgroup!

A leading provider of retail marketing solutions

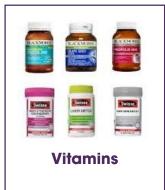
"We design, make, procure, sell, manage & supply the products that sell your products"



Common Target Categories



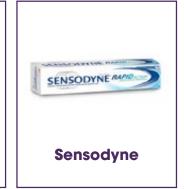


























Store Risk / Product Type

Low Risk Stores

deterent

Medium Risk Stores

high-level / multiple deterent

High Risk Stores

Preventitive access devices



Zig-Zag Razor Blade Unit

The Zig-Zag Unit has been used by Wal-Mart in the U.S for a number of years and is a good 'anti-sweep' option unit for Low Risk Stores.

This is an 'off the shelf' solution that fits standard width gondolas.

Features:

- Optimises merchandising space delivering an additional two facings per unit
- Internal dividers are adjustable (10mm either way) providing merchandising flexibility
- Product visibility is improved due to the unique design
- Provides security against the section being 'swept'
- The optional top grid protects items on the top shelf

Store Type:

low/medium risk

Categories:

Razor Blades, Batteries









Security Racks

designed to protect

SPOS offers a range of Loss prevention products to deter shoplifting activity and reduce shrinkage, ultimately reducing the cost of doing business. and ensure high value stock items protecting profits. Security rack products feature a range of available modules which control product dispensing while bringing organised display and merchandising to the category. Originally developed for razors and blades in FMCG, the units can be adapted to suit all kinds of high-value items such as cosmetics, fragrances and other small packaged products







Individual Modules





Dispenser modules can be installed as part of a full-bay merchandising solutions, allowing products to be shopped autonomously, whilst bringing order and security to the category.



Secure Dispenser Unit

This is a specialised patented security unit designed to reduce the level of theft in store.

Product is dispensed at two stage time intervals to release the product and then line up the following product. The units can be configured as per the current planogram, ready for immediate installation.

The unit simply hooks onto the existing gondola and is locked in place using secure shelf lugs. Once product is loaded, shoppers can easily access the desired product.

Features:

- Suits standard width gondolas and locks in place
- Can be easily adjusted to suit the current planogram and accommodate changes

Store Type:

medium/high risk

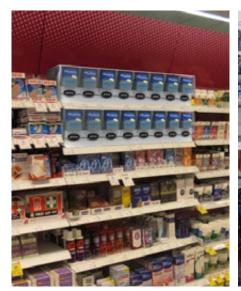
Categories:

Razor Blades, Batteries





This solution is currently being employed for Razor Blades, though there are broader applications for items such as Nicobate and Lithium Batteries





Profit Guard Safe

Profit Guard Safe reduces theft while remaining convenient for honest shoppers. Ideal for high-theft items this unit is a shopper-friendly alternative to defensively merchandising categories.

After a product is dispensed, the Profit Guard Safe blocks all facings for a preset time to prevent sweep.

Features:

- Suits standard width gondolas and locks in place
- Immediate dispensing ensures a convenient experience for busy shoppers.
- Audible and optical alerts create awareness and deter shoplifters.
- Lockout feature prevents multiple items being dispensed within a pre-set time
- Out of Stock notification
- · Tamperproof, durable and fits standard width gondolas

Store Type:

medium/high risk

Categories:

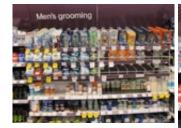
Razor Blades, Batteries, Nicobate







This solution is currently designed for Razor Blades, though there are broader applications for items such as Nicobate and Lithium Batteries







MerchSafe

PROFITGUARD

The MerchSafe, used in categories such as infant formula is a slow release unit designed to reduce sweeping and maintain product presentation. The unit is also lockable to help protect stock outside trading hours.

The unit suits standard width gondolas and both small and large can sizes can be accommodated.

Features:

- Slow release unit to prevent sweeping
- Stock can be locked up outside trading hours
- Suits standard fixtures and different can sizes

Store Type:

medium/high risk

Categories:

Infant Formula







Profit Guard Slide

Profit Guard Slide provides strong product visibility, maintains section shop-ability and acts as a theft deterrent.

Clear panels are set at the shelf edge and the customers move these left or right to access items.

There are two versions available: An "Under Shelf" variety which is securely fixed to the shelf above and a "Full Shelf Top" kit

Features:

- System secures high-value, high theft products but allows shopper access
- · Installs onto existing Gondola shelves
- Wide or narrow panels available for any package size
- · Includes audio deterrent

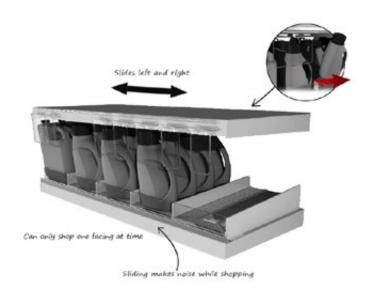
Store Type:

low / medium risk

Categories:

Infant formula, shampoo, vitamins, supplements









Shelf Limiter Kit

The Shelf Limiter Kit is a suite of items including a folded acrylic limiter, breakable dividers, breakable pushers and rails.

The objective is to reduce product capacity, improve presentation, reduce store labour and utilise existing shelves as a barrier to theft (anti-sweep).

This solution can be used in all non-hanging categories such as; Analgesics, Skincare, Vitamins, Toothpaste and Medicinal.

Features:

- Reducing product capacity lessens exposure in high risk categories, reduces date code issues in slow moving categories and reduces held inventory value in store.
- The addition of dividers and pushers, improves presentation and reduces store labour.

Store Type:

low / medium risk

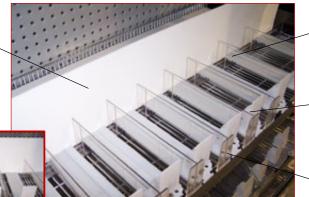
Categories:

Cosmetics, skincare, anagesics, vitamins, toothpaste,





White acrylic
Shelf Limiter
which
is fixed to the
shelf
which restricts
capacity by 50%



Breakable Dividers

Breakable Pushers

T-Fronts on the Dividers hold back stock

Front View



Combine with Slide Guard





FlexRoller - Narrow Depth

PROFITGUARD

The Flex Roller 'narrow depth' Overlay restricts product capacity and when shelves are positioned close together or a slider guard is added, a barrier to 'sweeping' is created.

Features:

- Flex Roller is already ranged by Procurement and has a proven track record
- In addition this approach provides the additional benefits for reducing inventory, providing labour savings and enhancing category presentation.



Store Type:

low / medium risk

Categories:

Shampoo, Vitamins, Supplements, Medicinal



Combine with slide guard



SecuriFlex - Security Dividers

Secuirty Pusher dividers work along-side the fleroller divider mounting system, and are compatible with both traditional flexroller shelves as well as flat shelves with integrated mounting mechanisim.

The security dividers not only negate the use of shelf ready packaging, but provide an anti-sweep soultion by utalising a pusher divider to 'dispense' only one product at any time. Upcoming developments enable a divider system that can be adjusted at store-leve for varying product height & depths

Features:

- Flex Roller is already ranged by Procurement and has a proven track record
- secure solutions whilst maintaining ease of shop-ability.
- Keeps category clean and tidy
- adjustable for varying product types and sizes
- best compatible with pull-out shelves for easy re-stocking

Store Type:

low / medium risk

Categories:

Shampoo, Vitamins, Supplements, Medicinal











Flexroller - Gate-Lock Systems

PROFITGUARD

Adjustable divider system with integrated security door, ensuring two handed functionality, enabling only one product to be shopped at a time. System can be installed into existing exroller set-ups maximising ROI, and protecting profits instore.

Features:

- Used in conjunction with flexroller or pusher systems
- Lifting hatch can be customised at store-level and repositioned to suit multiple product types, sizes and POG layouts
- lift-hatch enables only one product to be taken at any one time.
- · 2handed operation required



Store Type:

low / medium risk

Categories:

Shampoo, Vitamins, Supplements, Medicinal, Liquor







Dispenser Display System

The Dispensing Display is a gravity feed solution that allows simple product selection whilst keeping inventory both safe from sweeping and well presented.

Features:

- Optional clear graphic sleeve for targeted messaging and product information.
- Clear acrylic front provides good product visibility for easy stock selection and allows staff to quickly identify out of stocks.
- · Can be produced in any colour.
- Fixing bracket can be developed to secure unit to either the pegboard, outriggers or shelf.
- Current design can be developed to incorporate a lockable front panel that can only be accessed by store staff

Store Type:

Any Stores

Categories:

Pet Health, Gum, Nicobate, Batteries, Razor Blades

















Merial - Flea Station / Category Dispenser Unit

Slow Release Units

The toothpaste unit is a basic pusher system that allows product to be easily shopped from the shelf edge.

The unit has the benefit of not only maintaining the planogram and keeping the product at shelf edge, but also reducing the risk of sweeping.

Features:

- Optional clear graphic sleeve for targeted messaging and product information.
- Clear acrylic front provides good product visibility for easy stock selection and allows staff to quickly identify out of stocks.
- Can be produced in any colour.







Rapid Prototype







Slow Release POD Units

The Slow Release 'Freestanding' Pod Unit dispenses single units by employing a 'slow release' pusher system.

The unit is specifically designed to reduce/eliminate 'sweeping'.

Features:

- · Ideal for various packaging types
- · Graphic panels are hinged and lockable
- Items are replenished inside the unit (accessed via the lockable graphic panels)
- Dispensing pods are singular and replaceable pegboard, outriggers or shelf.

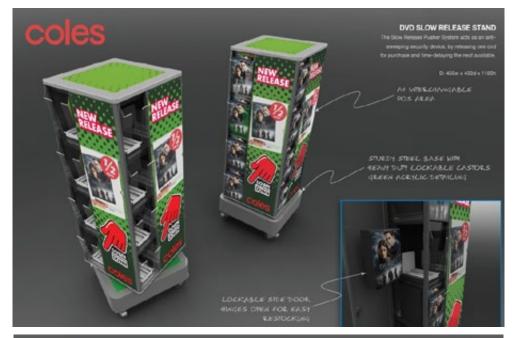
Store Type:

medium/high risk

Categories:

DVDs > may be adapted for others









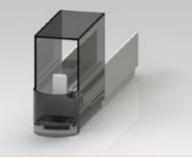
Slow Release Vitamin Units

PROFITGUARD

The Vitamins Slow Release System comprises a 'slow release' pod system in three sizes to accommodate the range.

Access to product is limited by the casing and the slow release pusher will dramatically slow 'sweeping.





Store Type:

low / medium/high risk

Categories:

Viatmins





Anti-sweep hook

PROFITGUARD

Available in a variety of lengths, and prong types suitable for different product applications.

Anti-sweep hooks are an effective means to prevent 'sweeping' of high-value products by allowing only one product to be removed from the hook at any one time. Simple designs ensure a cost effective, durable solution.

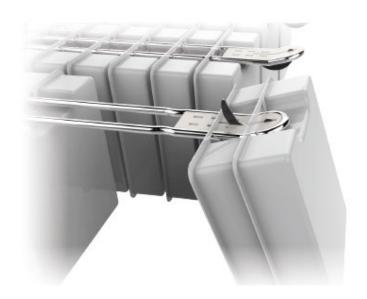
Features:

- · Products con only be shopped one at a time
- can be fitted to most walls



Store Type: low/medium risk Categories: Various







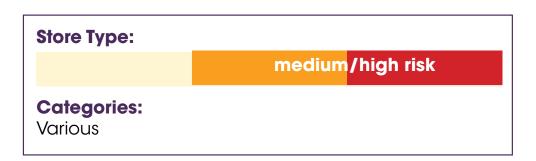
Clicker Shelf

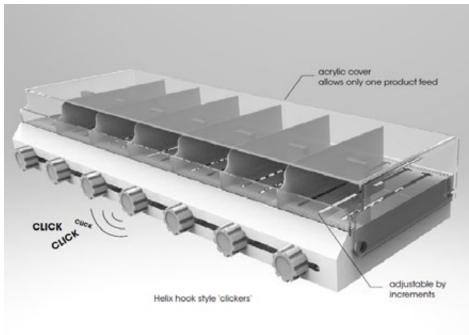
PROFITGUARD

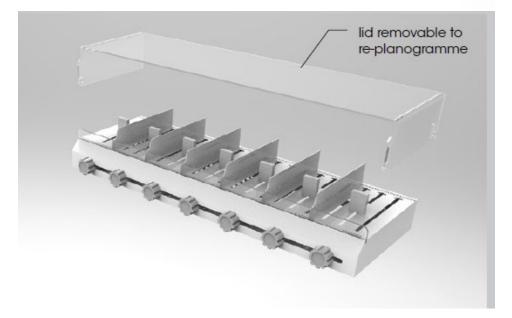
Utalising rotating hooks, a widely used Loss prevention solution. By manually turning the knob on the front of the prong, the hook dispenses one product, while making audible 'click-ing' sound. SPOS is able to kit and customise solutions based on any plannogram.

Features:

- Each knob turn draws the product forward, releasing a single package
- Minimize shelf-sweeping with an integrated dispensing co
- Attach securely to pegboard with included hardware
- Integrated closure prevents cutting of hang tab
- Does not require assistance from store personnel to operate
- Hooks are available in Square Hood style with three mounting prongs, or the narrower Round Hood style with two mounting











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